

Message Text

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PAGE 01 CALCUT 00529 021223Z

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ACTION NEA-10

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R 011344Z MAR 76
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TO USDOC WASHDC
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AMCONSUL BOMBAY
AMEMBASSY NEW DELHI
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UNCLAS CALCUTTA 0529

E.O. 11652: N/A

TAGS: BPRO, IN

SUBJECT: INTEREST IN INDUSTRIAL COLLABORATION IN STATE OF ORISSA

1. WHEN ECON/COMMERCIAL OFFICER VISITED STATE OF ORISSA LAST YEAR, DR. H.P. MISRA, CHAIRMAN OF INDUSTRIAL PROMOTION AND INVESTMENT CORPORATION OF ORISSA LIMITED (IPICOL), A GOVERNMENT OF ORISSA UNDERTAKING, EXPRESSED INTEREST IN OBTAINING COLLABORATION OF U.S. FIRMS IN INDUSTRIAL PROJECTS IN THE STATE. RECENTLY WE HAVE RECEIVED FOLLOWING LETTER FROM HIM:
QUOTE....

WE ARE EXTREMELY KEEN TO PROMOTE SOME OF THE INDUSTRIES WITH THE ASSISTANCE OF UNITED STATES. THE INDUSTRIES ON WHICH THE ASSISTANCE WILL BE GREATLY VALUED CAN BE CATEGORISED TO THE FOLLOWING SPECIFIC ITEMS:

1. ELECTRONIC INDUSTRIES WHICH CAN BE LOCATED NEAR BHUBANESWAR, WHERE INFRASTRUCTURE FACILITIES EXIST;
2. SOPHISTICATED ENGINEERING INDUSTRIES, WHICH ARE LABOUR INTENSIVE IN CHARACTER, CAN BE FABRICATED TO CATER TO THE HOME REQUIREMENT OF UNITED STATES.
3. INDUSTRIES BASED ON MINERAL RESOURCES, I.E. MANUFACTURE OF STAINLESS STEEL UTILISING HIGH CARBON FERRO-CHROME AS HOTMETAL. HIGH CARBON FERRO-CHROME CAN BE PRODUCED BY UTILISING OUR CHROMITE ORE RESERVES, WHICH ARE CONSIDERED TO BE THE BEST IN THE WORLD; AND
4. CHEMICAL INDUSTRIES LIKE RESORCINOL, B-NAPHTHOL,

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PAGE 02 CALCUT 00529 021223Z

CARBON BLACK, ETC. USING BENZENE, TOLUENE, NITRIC ACID,

SULPHURIC ACID, HEAVY OIL, ETC.

IT MAY BE MENTIONED HERE THAT WE HAVE ALREADY MADE AN
ARRANGEMENT WITH M/S GENERAL TIRE INTERNATIONAL COMPANY,
AKRON, USA FOR TECHNICAL COLLABORATION ON ORISSA TYRE PROJECT.
WE HAVE LINED UP MAJOR PORTION OF FINANCE FROM THE FINANCIAL
INSTITUTIONS, AND STILL SOME MORE EFFORTS ARE REQUIRED TO
BRIDGE THE FINANCIAL GAP AND ALSO TO MAKE EFFECTIVE ARRANGE-
MENT FOR THE MARKETING OF ITS PRODUCTS. ANY CONCRETE HELP
IN THIS CONNECTION FROM YOU WILL BE GREATLY VALUED.
....END QUOTE

2. WE ARE REPORTING THIS INQUIRY, EVEN THOUGH WE EXPECT
INFORMATION IN LETTER NOT SUFFICIENT TO INTEREST ANY AMERICAN
FIRMS, BECAUSE WE BELIEVE IT COULD PROVE VERY SIGNIFICANT.
REQUEST COMMERCE'S ADVICE ON WHAT DETAILS WOULD BE USEFUL TO
OBTAIN FROM IPICOL IF THEIR REQUEST IS TO RECEIVE SERIOUS CON-
SIDERATION.
KORN

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